

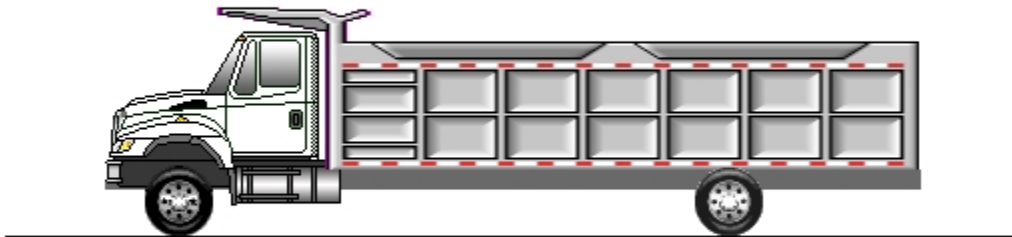
Prepared For:

City of Sparks
Ron Korman
431 Prater Way
Sparks, NV 89431-4598
(775)353 - 2347
Reference ID: 4x2 Grapple

Presented By:

SILVER STATE INTL
Ryan Parkins
2255 LARKIN CIRCLE
SPARKS NV 89431 -
(775)685-6000

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.



Model Profile
2021 HV607 SBA (HV607)

| | |
|----------------------------------|--|
| AXLE CONFIG: | 4X2 |
| APPLICATION: | Landscape Dump |
| MISSION: | Requested GVWR: 35000. Calc. GVWR: 31000 Calc. Start / Grade Ability: 34.64% / 4.69% @ 55 MPH Calc. Geared Speed: 74.3 MPH |
| DIMENSION: | Wheelbase: 272.00, CA: 204.90, Axle to Frame: 96.00 |
| ENGINE, DIESEL: | {Cummins L9 370} EPA 2017, 370HP @ 2000 RPM, 1250 lb-ft Torque @ 1400 RPM, 2100 RPM Governed Speed, 370 Peak HP (Max) |
| TRANSMISSION, AUTOMATIC: | {Allison 3000 RDS} 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway |
| CLUTCH: | Omit Item (Clutch & Control) |
| AXLE, FRONT NON-DRIVING: | {Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity |
| AXLE, REAR, SINGLE: | {Meritor MS-21-14X-4DCR} Single Reduction, 21,000-lb Capacity, Driver Controlled Locking Differential, R Wheel Ends Gear Ratio: 5.29 |
| CAB: | Conventional, Day Cab |
| TIRE, FRONT: | (2) 11R22.5 Load Range H HSR2 (CONTINENTAL), 498 rev/mile, 75 MPH, All-Position |
| TIRE, REAR: | (4) 11R22.5 Load Range G HYBRID HD3 (CONTINENTAL), 493 rev/mile, 75 MPH, Drive |
| SUSPENSION, REAR, SINGLE: | 23,500-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber Springs |
| PAINT: | Cab schematic 100WL Location 1: 9219, Winter White (Std) Chassis schematic N/A |

| <u>Code</u> | <u>Description</u> | <u>F/R Wt</u> (lbs) | <u>Tot Wt</u> (lbs) |
|-------------|---|------------------------|------------------------|
| HV60700 | Base Chassis, Model HV607 SBA with 272.00 Wheelbase, 204.90 CA, and 96.00 Axle to Frame. | 6413/3469 | 9882 |
| 1ANA | AXLE CONFIGURATION {Navistar} 4x2 | 0/0 | 0 |
| | <u>Notes</u> : Pricing may change if axle configuration is changed. | | |
| 1CAD | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 10.250" x 3.092" x 0.375" (260.4mm x 78.5mm x 9.5mm); 455.0" (11557mm) Maximum OAL | 184/540 | 724 |
| 1LLA | BUMPER, FRONT Swept Back, Steel, Heavy Duty | 0/0 | 0 |
| 1SAL | CROSSMEMBER, REAR, AF (1) | -4/24 | 20 |
| 1WGT | WHEELBASE RANGE 258" (650cm) Through and Including 311" (790cm) | 0/0 | 0 |
| 2ARX | AXLE, FRONT NON-DRIVING {Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity | 0/0 | 0 |
| 3ADB | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 10,000-lb Capacity, with Shock Absorbers | 0/0 | 0 |
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications | 0/0 | 0 |
| | <u>Includes</u> : BRAKE LINES Color and Size Coded Nylon : DRAIN VALVE Twist-Type : GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster : PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel : QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4 : SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes) : SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes) : SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 | | |
| 4732 | DRAIN VALVE {Berg} with Pull Chain, for Air Tank | 0/0 | 0 |
| 4AZA | AIR BRAKE ABS {Bendix AntiLock Brake System} 4-Channel (4 Sensor/4 Modulator) Full Vehicle Wheel Control System | 0/0 | 0 |
| 4JBZ | BRAKES, FRONT, AIR DISC 22.5 Dia, Includes 18" Sq. In. Brake Chambers | 0/0 | 0 |
| 4JCC | BRAKES, REAR, AIR DISC 22.5 Dia, Includes 18/24" Sq. In. Brake Chambers | 0/0 | 0 |
| 4SPA | AIR COMPRESSOR {Cummins} 18.7 CFM | 0/0 | 0 |
| 4VKH | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Right Rail, Under Cab | 0/0 | 0 |
| 4WEY | BRAKE PACKAGE, REAR {Bendix Spicer ADB22X} Air, Disc Type, Extended Service; Size 22.5" | 0/0 | 0 |
| 4WEZ | BRAKE PACKAGE, FRONT {Bendix Spicer ADB22X} Air, Disc Type, Extended Service; Size 22.5" | 0/0 | 0 |
| 4WHA | DUST SHIELDS, FRONT BRAKE {Bendix Spicer ADB22X} Pad, with Air Disc Brakes | 1/0 | 1 |
| 4WHN | DUST SHIELDS, REAR BRAKE {Bendix Spicer ADB22X} Pad, with Air Disc Brakes | 0/1 | 1 |
| 5AAA | STEERING COLUMN Stationary | 0/0 | 0 |

| <u>Code</u> | <u>Description</u> | <u>F/R Wt</u> (lbs) | <u>Tot Wt</u> (lbs) |
|-------------|---|------------------------|------------------------|
| 5CAW | STEERING WHEEL 4-Spoke; 18" Dia., Black | 0/0 | 0 |
| 5PSA | STEERING GEAR {Sheppard M100} Power | 0/0 | 0 |
| 6DGG | DRIVELINE SYSTEM {Dana Spicer} 1710, for 4x2/6x2 | 4/24 | 28 |
| 7BKY | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail Back of Cab, Includes Single Short Horizontal Tail Pipe | 0/0 | 0 |
| 7SDP | ENGINE COMPRESSION BRAKE {Jacobs} for Cummins ISL/L9 Engines; with Selector Switch and On/Off Switch | 44/4 | 48 |
| 7WCW | TAIL PIPE (1) Horizontal, Short, Exits Right Side, 90 Degree Turnout | 17/6 | 23 |
| 8000 | ELECTRICAL SYSTEM 12-Volt, Standard Equipment | 0/0 | 0 |
| | <u>Includes</u> | | |
| | : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab | | |
| | : HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel | | |
| | : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever | | |
| | : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light | | |
| | : STARTER SWITCH Electric, Key Operated | | |
| | : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector | | |
| | : TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature | | |
| | : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever | | |
| | : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted | | |
| | : WIRING, CHASSIS Color Coded and Continuously Numbered | | |
| 8GXD | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense | 0/0 | 0 |
| 8MSG | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (3) 12-Volt 1980CCA Total, Top Threaded Stud | 36/17 | 53 |
| 8REA | 2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and 10' Coil Taped to Base Harness | 2/0 | 2 |
| 8RML | RADIO AM/FM/WB/Clock/Bluetooth/USB Input/Auxiliary Input, MP3, Apple Device Play & Control | 4/0 | 4 |
| 8RMZ | SPEAKERS (2) 6.5" Dual Cone Mounted in Both Doors, (2) 5.25" Dual Cone Mounted in Both B-Pillars | 6/2 | 8 |
| 8RNB | CB RADIO Accommodation Package; Header Mounted; Feeds From Accessory Side of Ignition Switch; Includes Power Source and One (1) Antenna, Antenna Base with Wiring on Left Side Mirror | 18/1 | 19 |
| 8RPB | RADIO, AUXILIARY CONTROLS Mounted in Steering Wheel, Radio Function Control Switch, Includes Volume Up/Down, Mute, Forward/Back and Bluetooth Answer/Disconnect | 0/0 | 0 |
| 8TST | BATTERY BOX Aluminum, with Plastic Cover, 30" Wide, 2-4 Battery Capacity, Mounted Right Side Under Cab | -16/-3 | -19 |
| 8VAY | HORN, ELECTRIC Disc Style | 0/0 | 0 |
| 8WDG | BACK-UP ALARM {Preco 1059} Electronic; Solid State, Dual Function, 112 dBA | 0/1 | 1 |

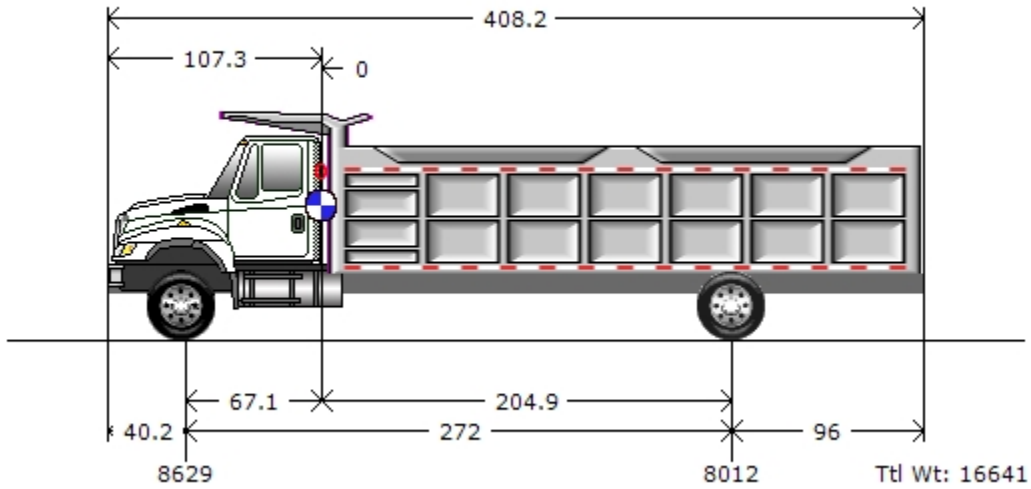
| <u>Code</u> | <u>Description</u> | <u>F/R Wt</u> (lbs) | <u>Tot Wt</u> (lbs) |
|-------------|--|------------------------|------------------------|
| 8WPH | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade | 0/0 | 0 |
| 8WRB | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on | 0/0 | 0 |
| 8WTL | STARTING MOTOR {Delco Remy 39MT} 12 Volt, Gear Reduced, with Thermal Over-Crank Protection | 12/0 | 12 |
| 8WWJ | INDICATOR, LOW COOLANT LEVEL with Audible Alarm | 0/0 | 0 |
| 8XAH | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses | 0/0 | 0 |
| 8XGT | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender | 0/0 | 0 |
| 8XHC | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner when Vehicle Park Brake is "NOT" Set, with Ignition "ON" or "OFF" and any Door Opened | 0/0 | 0 |
| 8XHN | HORN, AIR Black, Single Trumpet, with Lanyard Pull Cord | 0/0 | 0 |
| 8XHR | POWER SOURCE, ADDITIONAL Auxiliary Power Outlet (APO) & USB Port, Located in the Instrument Panel | 0/0 | 0 |
| 8XKZ | USB PORT (2) Located in the Instrument Panel | 0/0 | 0 |
| 8XLG | FUSES, ELECTRICAL (7) Spare Fuses with a Variety of Ratings, Stored in a Module Located Near the Fuse Block, in the Main Fuse Panel Area | 0/0 | 0 |
| 9AAB | LOGOS EXTERIOR Model Badges | 0/0 | 0 |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges | 0/0 | 0 |
| 9HBM | GRILLE Stationary, Chrome | 0/0 | 0 |
| 9WAC | BUG SCREEN Mounted Behind Grille | 5/0 | 5 |
| 9WBC | FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV | 0/0 | 0 |
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100 | 0/0 | 0 |
| | <u>Includes</u> : PAINT SCHEMATIC ID LETTERS "WL" | | |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone | 0/0 | 0 |
| 10AA Y | OVER THE AIR PROGRAMMING {Navistar} for Cummins Engines | 0/0 | 0 |
| 10SLV | PROMOTIONAL PACKAGE Government Silver Package | 0/0 | 0 |
| 10WBS | KEYS - ALL ALIKE, ADDITIONAL 2 Keys | 0/0 | 0 |
| 10WCY | SAFETY TRIANGLES | 6/0 | 6 |
| 10WKJ | KEYS - ALL ALIKE, ID I-1003 Compatible with Z-001 | 0/0 | 0 |
| 10XAN | FIRE EXTINGUISHER 5 lb Class A B C | 0/0 | 0 |
| 10XAP | FIRE EXTINGUISHER BRACKET Mounted Left Side Driver Seat | 0/0 | 0 |
| 11001 | CLUTCH Omit Item (Clutch & Control) | 0/0 | 0 |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection | 0/0 | 0 |
| 12EHY | ENGINE, DIESEL {Cummins L9 370} EPA 2017, 370HP @ 2000 RPM, 1250 lb-ft Torque @ 1400 RPM, 2100 RPM Governed Speed, 370 Peak HP (Max) | 577/-13 | 564 |

| <u>Code</u> | <u>Description</u> | <u>F/R Wt</u> (lbs) | <u>Tot Wt</u> (lbs) |
|-------------|--|------------------------|------------------------|
| 12THT | FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed <u>Includes</u> : FAN Nylon | 0/0 | 0 |
| 12UWZ | RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core with Internal Water to Oil Transmission Cooler and 1167 In Charge Air Cooler <u>Includes</u> : DEAERATION SYSTEM with Surge Tank : HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps : RADIATOR HOSES Premium, Rubber | 21/-3 | 18 |
| 12VBC | AIR CLEANER Single Element | 0/0 | 0 |
| 12VHJ | FEDERAL EMISSIONS {Cummins L9} EPA, OBD and GHG Certified for Calendar Year 2020 | 0/0 | 0 |
| 12VXT | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel | 0/0 | 0 |
| 12WZJ | EMISSION COMPLIANCE Low NOx Idle Engine, Complies with California Clean Air Regulations; Includes "Certified Clean Idle" Decal located on Driver Door | 0/0 | 0 |
| 12XAT | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; with Ignition Switch Control for Cummins ISB/ B6.7 or ISL/L9 Engines | 0/0 | 0 |
| 13AVR | TRANSMISSION, AUTOMATIC {Allison 3000 RDS} 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway | 241/42 | 283 |
| 13WDZ | SHIFT CONTROL PARAMETERS {Allison} 3000 or 4000 Series Transmissions, S1 Performance in Primary and Fixed Programming in Secondary | 0/0 | 0 |
| 13WET | TRANSMISSION SHIFT CONTROL Column Mounted Stalk Shifter | 0/0 | 0 |
| 13WLP | TRANSMISSION OIL Synthetic; 29 thru 42 Pints | 0/0 | 0 |
| 13WUC | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction | 0/0 | 0 |
| 13WVV | NEUTRAL AT STOP Allison Transmission Shifts to Neutral When Service Brake is Depressed and Vehicle is at Stop; Remains in Neutral Until Service Brake is Released | 0/0 | 0 |
| 13XAL | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission | 0/0 | 0 |
| 14ANY | AXLE, REAR, SINGLE {Meritor MS-21-14X-4DCR} Single Reduction, 21,000-lb Capacity, Driver Controlled Locking Differential, R Wheel Ends . Gear Ratio: 5.29 | 0/28 | 28 |
| 14VAH | SUSPENSION, REAR, SINGLE 23,500-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber Springs | 0/62 | 62 |
| 15LMR | FUEL/WATER SEPARATOR {Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor | 0/0 | 0 |
| 15LPP | LOCATION FUEL/WATER SEPARATOR Mounted Inside Left Rail, 24" Back of Cab | -1/1 | 0 |
| 15SGG | FUEL TANK Top Draw, Non-Polished Aluminum, D-Style, 19" Tank Depth, 70 US Gal (265L), Mounted Left Side, Under Cab | 12/5 | 17 |

| <u>Code</u> | <u>Description</u> | <u>F/R Wt</u> (lbs) | <u>Tot Wt</u> (lbs) |
|-------------|--|------------------------|------------------------|
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab | 0/0 | 0 |
| 16030 | CAB Conventional, Day Cab | 0/0 | 0 |
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster | 56/0 | 56 |
| 16GDG | GAUGE CLUSTER Premium Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 5 Inch LCD Color Display | 0/0 | 0 |
| 16HCS | GAUGE, TEMPERATURE, AMBIENT Sensor Wiring with Display Unit Mounted in Cluster | 0/0 | 0 |
| 16HGH | GAUGE, OIL TEMP, AUTO TRANS for Allison Transmission | 1/0 | 1 |
| 16HKT | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster | 0/0 | 0 |
| 16HLU | VIRTUAL GA, OIL TEMP,AUTO XMSN for Allison Transmission, Requires Premium Cluster | 0/0 | 0 |
| 16LER | SEAT, PASSENGER {National} Air-Suspension, High Back with Integral Headrest, Mordura Cloth, Isolated, 1 Chamber Lumbar, 2 Position Front Cushion Adjust, -3 to +14 Degree Back Angle Adjustment | 79/17 | 96 |
| 16LSD | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Mordura Cloth, Isolated, with 2 Position Front Cushion Adjustment, -3 to +14 Degree Seat Back Adjustment, Single Chamber Air Lumbar Support | -14/-3 | -17 |
| 16SNR | MIRRORS (2) C-Loop, Power Adjust, Heated, LED Clearance Lights, Bright Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width | 0/0 | 0 |
| | <u>Notes</u> : Mirror Dimensions are Rounded to the Nearest 0.5" | | |
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab | 0/0 | 0 |
| | <u>Includes</u> : CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger : DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted : SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap | | |
| 16VSL | WINDSHIELD Heated, Single Piece | 0/0 | 0 |
| 16WEE | CAB SOUND INSULATION Includes Dash Insulator and Engine Cover Insulator | 12/0 | 12 |
| 16WJU | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature | 5/0 | 5 |
| 16WLS | FRESH AIR FILTER Attached to Air Intake Cover on Cowl Tray in Front of Windshield Under Hood | 0/0 | 0 |
| 16WSK | CAB REAR SUSPENSION Air Bag Type | 0/0 | 0 |
| 16XJP | INSTRUMENT PANEL Wing Panel | 0/0 | 0 |
| 16XWD | SUNSHADE, EXTERIOR Aerodynamic, Painted Roof Color, with Integral Clearance/Marker Lights | 15/2 | 17 |

| <u>Code</u> | <u>Description</u> | <u>F/R Wt</u> (lbs) | <u>Tot Wt</u> (lbs) |
|--------------------------------|---|------------------------|------------------------|
| 16XXC | COWL TRAY LID | 9/2 | 11 |
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab | 0/0 | 0 |
| 27DTU | WHEELS, FRONT {Accuride 29001} DISC; 22.5x7.50 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/0 | 0 |
| 28DTU | WHEELS, REAR {Accuride 29001} DUAL DISC; 22.5x7.50 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/0 | 0 |
| 60AAB | BDY INTG, REMOTE POWER MODULE (2) Mounted Under Cab or On Battery Box, Up to 6 Outputs & 6 Inputs Each, Max 20 amp per Channel, Max 80 amp Total; Includes 2 Switch Packs with Latched Switches | 0/0 | 0 |
| 7372135428 | (4) TIRE, REAR 11R22.5 Load Range G HYBRID HD3 (CONTINENTAL), 493 rev/mile, 75 MPH, Drive | 0/36 | 36 |
| 7382135415 | (2) TIRE, FRONT 11R22.5 Load Range H HSR2 (CONTINENTAL), 498 rev/mile, 75 MPH, All-Position | 2/0 | 2 |
| Services Section: | | | |
| 40128 | WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A | 0/0 | 0 |
| Total Component Weight: | | 7747/4262 | 12009 |
| 1 | Enoven Quote 74948 Grapple body Pac-Mac KB20 with 2030 body and Side Hopper | 1600/4600 | 6200 |
| Total Body Allied: | | 1600/4600 | 6200 |
| SC Composite Tag LIFTAXLE | FURNISH AND INSTALL HENDRICKSON 13.2K STEERABLE TAG LIFT AXLE | 0/819 | 819 |
| Conti HSL2 | Wheels and Tires Continental HSR2 275 80 R 22.5 or equiv on aluminium | 0/225 | 225 |
| Total Goods Purchased: | | 0/1044 | 1044 |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.



Graphics are provided as visual aids only and are not intended to represent the actual scale, shape, or color of the truck or its components. All weights are represented in lbs.

| Truck | | | Body/Trailer | | | Chassis/Empty Weights | |
|-------------------------|-------|--------|--------------|------|-----|-----------------------|-------|
| Bumper to Axle | (BA) | 40.2 | Body Length | (BL) | 300 | Tractor Front Axle: | 7,747 |
| Wheelbase | (WB) | 272.00 | | | | Tractor Rear Axle: | 4,262 |
| Axle to Frame | (AF) | 96.00 | | | | | |
| Axle to Back Cab | (ABC) | 67.1 | | | | | |
| Cab to Axle | (CA) | 204.9 | | | | | |
| Usable CA | | 204.9 | | | | | |
| CA Reduction Adjustment | | 0.00 | | | | | |
| Fuel-Diesel(Gals) | | 70 | | | | | |
| DEF(Gals) | | 9 | | | | | |

| Before the Cab | | | Cab | | | Payloads Chassis | | | Body | | | After the Body | | |
|----------------|--------|----|-----|--------|----|------------------|--------|----|------|--------|----|----------------|--------|----|
| # | Weight | CG | # | Weight | CG | # | Weight | CG | # | Weight | CG | # | Weight | CG |
| | | | | | | | | | 1 | 0 | 0 | | | |

| Loads | |
|----------------------|-------|
| Payload Weight: | 0 |
| Driver: | 210 |
| Fuel-Diesel(Lbs): | 497 |
| DEF(Lbs): | 81 |
| Goods Purchased (R): | 1,044 |

| Weight Distribution | |
|---------------------|--------|
| Total Front Axle: | 8,629 |
| Total Rear Axle: | 8,012 |
| Total Weight: | 16,641 |

Weights and clearances in this proposal are estimates only. Navistar, Inc. is not liable for any consequences resulting from any differences between the estimated weights and clearances and the actual manufactured weights and clearances.

Weight Distribution

All weights are represented in lbs.

| | Truck | | |
|------------------------------|--------------|--------------|---------------|
| | Front | Rear | Total |
| <u>Chassis Weight</u> | | | |
| Chassis Weight: | 7,747 | 4,262 | 12,009 |
| Fuel: | 248 | 249 | 497 |
| DEF: | 40 | 41 | 81 |
| Empty Body: | 436 | 2,364 | 2,800 |
| (Curb Weight): | 8,471 | 6,916 | 15,387 |

Loads

| | | | |
|------------------------------------|--------------|--------------|---------------|
| Payloads: | 0 | 0 | 0 |
| Driver: | 158 | 52 | 210 |
| Goods Purchased: | 0 | 1,044 | 1,044 |
| Axle Totals (Gross Weight): | 8,629 | 8,012 | 16,641 |

Weight Ratings

| | Truck | |
|---------------------------------|--------------|--------|
| | Front | Rear |
| Axle(axle capacity) | 10,000 | 21,000 |
| Tire(tire capacity) | 13,220 | 24,700 |
| Suspension(suspension capacity) | 10,000 | 23,500 |
| Spring: | 0 | |
| Fed Bridge Law (axle spread): | 20,000 | 20,000 |

| Wheel Combination | Load | Limit |
|--------------------------|-------------|--------------|
| 1 - 2 | 16,641 | 52,000 |

Federal Total Vehicle Weight Limit: 80,000

Maximum Gross Vehicle Weight Rating (GVWR) 31,000 - Gross Vehicle Weight(GVW) 16,641 = 14,359 Reserves

Weight Summary

* Distributed weights are within capacity limits

| <u>Description</u> | <u>(US DOLLAR)</u> | <u>Price</u> |
|---|--------------------|---------------|
| Factory List Prices: | | |
| Product Items | \$133,702.00 | |
| Service Items | \$0.00 | |
| Total Factory List Price Including Options: | | \$133,702.00 |
| Total Goods Purchased: | | \$11,990.00 |
| Freight | \$2,350.00 | |
| Freight Drop Axle | \$1,700.00 | |
| Total Freight: | | \$4,050.00 |
| Total Factory List Price Including Freight: | | \$149,742.00 |
| Less Customer Allowance: | | (\$38,308.32) |
| Total Vehicle Price: | | \$111,433.68 |
| Total Body/Allied Equipment: | | \$98,889.00 |
| Total Sale Price: | | \$210,322.68 |
| Total Federal Excise Tax : | | \$25,062.38 |
| Total Per Vehicle Sales Price: | | \$235,385.06 |
| Net Sales Price: | | \$235,385.06 |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

This proposal is not binding upon the seller without Seller's Authorized Signature

Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.